What are the foundations of international trade and the internationalization of production? -Seance 1

1. Define: Profit

- A: The total cost for consumers.
- B: The difference between revenue and cost.
- C: The highest market price.
- D: The salary of a worker.
- 2. Define: Economies of scale.
- A: A reduction of expenditure due to mass production.
- B: A reduction of profit in order to increase market share.
- C: A reduction of a price due to purchase of large amounts.
- D: Total amount of costs to produce something.
- 3. Define: Technological endowment
- A: Investment in the technological fields.
- B: Making some areas larger and more accessible.
- C: Concentration in HR.
- D. Significant developments in industrial methods.
- 4. Define: Market
- A: A place where wealth is exchanged
- B: A place where profits are guaranteed.
- C: A place where everybody loses.
- D: A casino.
- 5. Define: Product differentiation
- A: When a company splits its goods between stakeholders.
- B: When a company sells all its stock to investors.
- C: When a company gives its products unique characteristics.
- D: When a company specialises in one product.

- 6. What is the principle exports in the Middle East?
- A: Microchips.
- B: Statues of the pyramids.
- C: Wine.
- D. Fuel.
- 7. Why does the EU specialize in the automotive, defense and chemical-pharmaceutical sectors?
- A: Mechanics is taught from middle school.
- B: There is no natural gas in Europe.
- C: R&D support policies.
- D: It is encouraged by the media.
- 8. What is specialization?
- A: When a good trade deal is developed between countries.
- B: When education is at its peak efficiency.
- C: When a country concentrates on one type of product
- D: When everybody in a country has the same job.

9. Which country exports the most automobiles per % of exports?

- A: Russia.
- B: The USA.
- C: China.
- D: Oman.
- 10: What is the principle export of the Caribbean?
- A: Microchips.
- B: Food.
- C: Automobiles.
- D: Fuel.